



Press Release

19-06-2019

Bangalore

ITI Limited Declares Profit in 2018-19

ITI Limited has announced profit for the year 2018-19, second consecutive year after a drought of 16 long years. The company has improved its revenue by 11% compared to the last year.

Company's total turnover for the period ended March 31, 2019 was Rs. 1894 Crore as compared to Rs.1703 Crore for the previous period ended March 31, 2018. ITI made a net profit of Rs.111 Crore without grants, as per the approved audited financial results for the year 2018-19, compared to a profit of Rs.102 Crore in the previous year.

Highlighting the company's achievement for the year 2018-19, **Shri K Alagesan, Chairman & Managing Director, ITI Limited** said, "It is a happy moment of accomplishment as we continue the success mission in the second year after a long drought of 16 years. It is a phenomenal jump in the performance of the company which improved by 11% compared to the previous year. ITI is now firm on a sound order book and is poised to scale newer heights in the coming years. We have taken number of initiatives on improving our business prospects by partnerships in the upcoming areas of technology. We have set up testing labs in association with TEC, which would help the product companies to test their devices for mandatory certification. We have set up a new tier 3+ data centre with 1000 rack space, which may help many start-ups and other companies to store the data within the country. The employees at ITI are motivated and the momentum is positive. We hope to achieve much better results in the coming years.

In the last year (2018-19) company has achieved many milestones:

- ITI won GujaratNet order (Part of BharatNet Phase II) from Govt. of Maharashtra and the same is under execution.

- ITI is in the process of signing the contract with the Ministry of Defence for the ASCON phase IV project.
- ITI has set up 18MWp facility for manufacturing of Solar panels in Naini
- ITI is the only PSU which got accreditation from NPCI for Rupay credit/debit contact card personalization. ITI has also received Master card certification.
- ITI is committed to the Government of India initiatives like Make In India, Digital India, Swatch Bharat, Skill India and Smart City.

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About ITI Limited:

ITI Limited is a public sector undertaking in the telecommunications technology segment. The company has manufacturing facilities in Bengaluru, Naini, Rae Bareli, Mankapur and Palakkad along with an R&D centre in Bengaluru and 8 regional offices in India, which were located at Bengaluru, Bhubaneshwar, Chennai, Hyderabad, Kolkata, Lucknow, Mumbai and New Delhi as well as 17 area offices spread across the country. The company has a diverse suite of products including defence security encryption products; optical and data network products and passive infrastructure products such as gigabit passive optical network and managed leased line products; multi-capacity encryption units, electrical products such as smart energy meters, smart cards, solar panels, set-top boxes and mini personal computers and Internet of Things products. Besides offering the telecom solutions and customized support, ITI has a dedicated Network System Unit for executing turnkey projects for installation and commissioning of telecommunication networks. The company intends to upgrade and invest in the technology, through the acquisition of technology from strategic partners with a specific focus on high growth industry segments. The company operates a data centre at Bengaluru and currently also offers its services to government institutions/departments, banks etc.

Disclaimer:

ITI Limited is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to make a further public offer of its equity shares and has filed a draft red herring prospectus dated September 27, 2018 (“DRHP”) with the Securities and Exchange Board of India (“SEBI”). The DRHP is available on the website of the SEBI at www.sebi.gov.in websites of the stock exchanges, BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com, respectively, and on the websites of the lead managers, BOB Capital Markets Limited, Karvy Investor Services Limited and PNB Investment Services Limited at www.bobcaps.in, www.karvyinvestmentbanking.com and www.pnbisl.com, respectively. Potential investors should note that investment in equity shares involves a high degree of risk and for details relating to such risk, see “Risk Factors” on page 12 of the DRHP. Potential investors should not rely on the DRHP for any investment decision, and such investment decision should be made solely based on the Red Herring Prospectus once available.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933 (“U.S. Securities Act”), and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares have been offered and sold (i) within the United States only to qualified institutional buyers (as defined in Rule 144A under the U.S. Securities Act, “Rule 144A”) and referred to in the DRHP as “U.S. QIBs”, for the avoidance of doubt, the term “U.S. QIBs” does not refer to a category of institutional investor defined under applicable Indian regulations and referred to in the DRHP as – QIBs in reliance on Rule 144 A or another available exemption from the registration requirements of the U.S. Securities Act and (ii) outside the United States in offshore transactions in compliance with Regulation S under the U.S. Securities Act and pursuant to the applicable laws of the jurisdiction where these offers and sales occur. Prospective purchasers are hereby notified that the seller of the Equity Shares may be relying on the exemption from the registration requirements of the U.S. Securities Act provided by Rule 144A. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction except in compliance with the applicable laws or such jurisdiction.